



NSCS

GO INTERNATIONAL

We are hiring a Junior Project Manager – Strategic Alliances & Advisors Growth

Our values

Meritocracy – Empowerment – Fulfilment

Our vision

Build Bridges between Asia-Pacific and the rest of the World

Our Mission

Enable, Accelerate and Invest in Tech Companies' successful international expansion

N-Strategy Consulting Services Ltd [NSCS] is your gateway to success in Asia-Pacific. We enable, accelerate and invest in the APAC growth of Tech Start-ups, SMEs and listed companies. NSCS is the trusted advisor, partner and investor to more than 50 companies from Europe, Americas, Asia and Oceania.

NSCS was founded toward the end 2016 by seasoned entrepreneurs and top corporate profiles from Europe and Asia. Our Management Team comprise of former Top Execs in Asia-Pacific for renown companies such as GOOGLE, GAMELOFT, SEEK, ACCENTURE, PUBLICIS and IBM. We are now more than 35 within our A-Team with half of our team members based in Kuala Lumpur and the other half spread across Asia-Pacific and Europe.

We are recognized as a key player in APAC in various sectors such as mobile technologies, artificial intelligence, digital services, telecommunication, online business, neurosciences. We are providing our expertise and network to help Tech companies succeed in Asia-Pacific thanks to our presence in strategic locations: Singapore, Kuala Lumpur, Hong-Kong, Manila, Sydney, Jakarta, Bangkok, Tokyo...

Our value-proposition:

Consulting & Advisory - Growth Execution - Investment & Expansion

Thanks to our experience, network and fast growth, we deliver successfully complementary high value-added projects and missions such as:

Initial research and personalized proposal crafting / In-depth market study / Go-To-Market Strategy in Asia-Pacific / Market Exploration - Feasibility field study / Adaptation & localization of our clients and partners' products and services / Business Development & high-level B2B and B2G negotiations to seal first deals for our partners in the region Growth and internationalization through ongoing commercial representation in selected geographies / High-level lobbying in key countries to obtain the best incentives for our partners in conjunction with a strategic setup / Fundraising or direct investment to setup Joint-Ventures (BrainSoft...) / High-end IT development (especially in Artificial Intelligence) through BrainSoft, the joint-venture we co-founded with our Swiss partner BrainCore. Business Developer Asia-Pacific.

We are focusing on high value-added Tech projects to promote and make successful top-tier technologies and innovation from various horizons and in different key verticals:

- Smart City (Electric Flying Cars, high-end purposeful 3D simulation...)
- Mobile technologies (apps, services and utilities, Ad Tech...)
- Education & people development Technologies (neuro-cognitive, personalized learning path...)
- Artificial intelligence (distributing and enhancing or building from scratch our partners' AI capabilities thanks to our Joint-Venture "BrainSoft")
- Gaming, simulation and entertainment solutions
- Innovating digital services (e-commerce, customer-centric solutions)
- Blockchain solutions
- IoT
- FinTech / InsurTech

Mission:

We are giving the chance to a collaborator to join us soon as a Junior Project Manager – Strategic Alliances & Advisors Growth. The ideal candidate will have already at least a combined 1-2 year(s) of work experience (other internships, first jobs...). The job can lead to a permanent position based on the performance delivered during the 5-month period.

The Junior Project Manager – Strategic Alliances & Advisors Growth will focus mainly on two areas:

Identification, approach and negotiation with the guidance of the Senior Management of new potential B2G and B2B partnerships. The variety of organizations we will partner with will make the role both challenging and rewarding: investment funds, M&A firms, Start-ups/Scaleups Accelerators, Country/government Innovation agencies, international expansion firms, law firms...

Identification, approach, negotiation and onboarding with the guidance of the Senior Management of new Advisors based on Tech verticals or markets expertise. The Junior project Manager will also play a strategic role in developing and improving internal processes regarding the continuous growth of NSCS Advisors after their onboarding.

Profile:

We are looking for a hands-on autonomous person with impeccable professional attitude and a good global understanding of Tech industries and international commerce trends. We believe in meritocracy, excellence and performance: You will be given personalized objectives and KPIs from day 1 with numerous bonuses to be obtained accordingly.

To join our team, you need to have at least one successful experience in our fields of expertise and/or within the relevant organizations we are continuously partnering with.

Your English skills (spoken and written) must be excellent to be operational from the beginning of your mission at NSCS.

We want our team members to have a genuine interest for new technologies and how they are changing the world nowadays. Knowledge and curiosity in geopolitics and geostrategy are real assets to be successful throughout our challenging missions. At NSCS, a successful collaborator is tenacious, perseverant and adaptable to various contexts and situations.

Package:

Based on profile